

**2007**  
**QUINCY AREA**  
**SALES SUMMARY**

<b>2005</b>	<b>NUMBER OF SALES</b>	<b>TOTAL DOLLAR VOLUME</b>	<b>TOTAL ASSESSED VALUE</b>	<b>SALES RATIO</b>	<b>AVERAGE SALES PRICE</b>	<b>AVERAGE ASSESSED VALUE</b>	<b>AVERAGE SALES RATIO</b>
RESIDENTIAL SALES	49	\$5,362,275	\$4,697,125	88%	\$109,434	\$95,860	87%
RESIDENTIAL LAND SALES	20	\$394,497	\$435,820	110%	\$19,725	\$21,791	123%
RES.M.HOME SALES W/LAND	16	\$1,307,317	\$1,083,190	83%	\$81,707	\$67,699	88%
DUPLEX & FOURPLEX SALES							
SUBURBAN SALES	13	\$1,996,800	\$1,640,610	82%	\$153,600	\$126,201	94%
SUBURBAN LAND SALES	3	\$85,950	\$96,980	113%	\$28,650	\$32,327	115%
SUB.M.HOME SALES W/LAND	17	\$2,025,651	\$1,566,045	77%	\$119,156	\$92,120	75%
COMMERCIAL SALES	8	\$2,798,500	\$2,377,355	85%	\$349,813	\$297,169	78%
COMMERCIAL LAND SALES	4	\$372,765	\$241,920	65%	\$93,191	\$60,480	75%
RESIDENTAL REPO/ODD SALES	7	\$630,200	\$709,390	113%	\$90,029	\$101,341	113%
RESIDENTAL LAND REPO/ODD SALES	14	\$383,256	\$264,645	69%	\$27,375	\$18,903	127%
RES.M.HOME SALES W/LAND R/O SALES							
SUBURBAN REPO/ODD SALES	2	\$235,100	\$303,590	129%	\$117,550	\$151,795	115%
SUBURBAN LAND REPO/ODD SALES	2	\$28,500	\$40,115	141%	\$14,250	\$20,058	109%
SUB.M.HOME SALES W/LAND R/O SALES	4	\$381,000	\$327,920	86%	\$95,250	\$91,980	90%
COMMERCIAL REPO/ODD SALES	6	\$2,845,919	\$2,616,350	92%	\$474,320	\$436,058	140%
COMMERCIAL LAND REPO/ODD SALES							
<b>2005 TOTALS</b>	<b>165</b>	<b>\$18,847,730</b>	<b>\$16,401,055</b>	<b>87%</b>			<b>92%</b>
<b>2006</b>	<b>NUMBER OF SALES</b>	<b>TOTAL DOLLAR VOLUME</b>	<b>TOTAL ASSESSED VALUE</b>	<b>SALES RATIO</b>	<b>AVERAGE SALES PRICE</b>	<b>AVERAGE ASSESSED VALUE</b>	<b>AVERAGE SALES RATIO</b>
RESIDENTIAL SALES	58	\$7,941,580	\$6,034,115	76%	\$136,924	\$104,036	78%
RESIDENTIAL LAND SALES	32	\$4,368,225	\$2,026,310	46%	\$136,507	\$63,322	68%
RES.M.HOME SALES W/LAND	15	\$1,382,500	\$1,068,775	77%	\$92,167	\$71,252	76%
DUPLEX & FOURPLEX SALES	4	\$727,250	\$610,980	84%	\$181,813	\$152,745	85%
SUBURBAN SALES	11	\$2,714,500	\$1,653,385	61%	\$246,773	\$150,308	67%
SUBURBAN LAND SALES	12	\$564,950	\$362,755	64%	\$47,079	\$30,230	79%
SUB.M.HOME SALES W/LAND	14	\$1,925,700	\$1,330,660	69%	\$137,550	\$95,047	72%
COMMERCIAL SALES	14	\$2,595,500	\$2,380,710	92%	\$185,393	\$170,051	93%
COMMERCIAL LAND SALES	9	\$4,126,985	\$1,843,345	45%	\$458,554	\$204,816	50%
RESIDENTAL REPO/ODD SALES	2	\$385,700	\$362,915	94%	\$192,850	\$181,458	98%
RESIDENTAL LAND REPO/ODD SALES	15	\$1,617,261	\$158,035	10%	\$107,817	\$10,536	10%
RES.M.HOME SALES W/LAND R/O SALES	3	\$109,000	\$168,410	155%	\$36,333	\$56,137	193%
SUBURBAN REPO/ODD SALES	2	\$28,550	\$432,540	1515%	\$142,775	\$216,270	167%
SUBURBAN LAND REPO/ODD SALES	10	\$597,004	\$99,775	17%	\$59,700	\$9,978	16%
SUB.M.HOME SALES W/LAND R/O SALES							
COMMERCIAL REPO/ODD SALES	8	\$1,779,000	\$1,853,650	104%	\$222,375	\$231,706	101%
COMMERCIAL LAND REPO/ODD SALES							
<b>2006 TOTALS</b>	<b>209</b>	<b>\$30,863,705</b>	<b>\$20,386,360</b>	<b>66%</b>			<b>74%</b>
<b>2007</b>	<b>NUMBER OF SALES</b>	<b>TOTAL DOLLAR VOLUME</b>	<b>TOTAL ASSESSED VALUE</b>	<b>SALES RATIO</b>	<b>AVERAGE SALES PRICE</b>	<b>AVERAGE ASSESSED VALUE</b>	<b>AVERAGE SALES RATIO</b>
RESIDENTIAL SALES	55	\$9,370,708	\$7,474,005	80%	\$170,377	\$135,891	82%
RESIDENTIAL LAND SALES	18	\$1,152,500	\$570,200	49%	\$64,028	\$31,678	61%
RES.MOBILE HOME SALES	5	\$595,000	\$411,035	69%	\$119,000	\$82,207	70%
DUPLEX & FOURPLEX SALES	3	\$426,000	\$248,430	58%	\$142,000	\$82,810	60%
SUBURBAN SALES	8	\$1,936,500	\$1,258,460	65%	\$242,063	\$157,308	66%
SUBURBAN LAND SALES	9	\$449,000	\$169,630	38%	\$49,889	\$18,848	55%
SUB.MOBILE HOME SALES	6	\$997,000	\$610,805	61%	\$166,167	\$101,801	60%
COMMERCIAL SALES	6	\$1,620,000	\$1,121,065	69%	\$270,000	\$186,844	74%
COMMERCIAL LAND SALES	5	\$7,862,200	\$643,875	8%	\$1,572,440	\$128,775	17%
RESIDENTAL REPO/ODD SALES	62	\$11,367,576	\$3,341,265	29%	\$183,348	\$53,891	38%
RESIDENTAL LAND R/O SALES	12	\$939,000	\$80,560	9%	\$78,250	\$6,713	28%
RES.MOBILE HOME SALES R/O SALES							
DUPLEX & FOURPLEX R/O SALES	1	\$159,100	\$260,035	163%			
SUBURBAN REPO/ODD SALES							
SUBURBAN LAND R/O SALES	3	\$409,920	\$15,625	4%	\$136,640	\$5,208	4%
SUB.MOBILE HOME SALES R/O SALES							
COMMERCIAL REPO/ODD SALES	3	\$822,500	\$548,465	67%	\$274,167	\$182,822	65%
COMMERCIAL LAND R/O SALES	2	\$2,094,500	\$99,575	5%	\$1,047,250	\$49,788	6%
<b>2007 TOTALS</b>	<b>198</b>	<b>\$40,201,504</b>	<b>\$16,853,030</b>	<b>42%</b>			<b>56%</b>